

Newsletter

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Consult not your fears but your hopes and your dreams. Think not about your frustrations, but about your unfulfilled potential. Concern yourself not with what you tried and failed in, but with what it is still possible for you to do.





Pope John XXIII

Success is Achieving the Outcome you Deliberately Seek – and Enjoying It

There is more to success than just what's measurable and comparable; money, winning or losing. Its actually about playing in a fair game. Success is not only defined by the outcome you seek, but the consequence of it. Success may be defined as the achievement of a defined objective, on purpose, not unintended consequence of a different plan.

What does it take?

- 1. Know yourself
- 2. Like yourself
- 3. Embrace Risk
- 4. Recognise and Accept Failure
- 5. Be Generous

- 6. Don't be Mean
- 7. Celebrate the Differences
- between People
- 8. Listen More than You Talk
- 9. Work Hard
- 10. Enjoy It

Success is not final, failure is not fatal: it is the courage to continue that counts.

Winston Churchill

July

05 – Joseph Masango

09 – Senias Manyike

14 - Nkosingiphile Simelane

15 - Nhlokomo S Simelane

16 – Johannes Lepoqo 19 – Samson Mbatha

21 - Simon Mavimbela

27 - Samuel Khumalo

11 - Jason Elliott

Effort can outrun inspiration, in time. Success is not a one-day game. Success is not always sought, it sometimes arrives by surprise. Its arrival should be treated as birth, not a destination. People that are successful have many of these characteristics and have found peace.

Mark Barnes

8 Steps to Transform Your Organisation

Not Establishing a Great Enough Sense of Urgency

Phase 1 of any transformational programme requires the aggressive cooperation of many individuals, communicating information broadly & dramatically. Without motivation, people won't help, & the effort goes nowhere. Over 50% of companies fail in phase 1, Why?

Executives underestimate how hard it can be to drive people out of their comfort zones; Overestimate how successful they have been; Lack patience; Executive's become paralysed — they worry about senior managers becoming defensive, that morale will drop, that events will spin out of control, short-term business results will be jeopardised, stock will sink, they will be blamed for creating crises. A paralysed senior management often comes from not enough leaders.

Change requires creating a new system – demands leadership. When the individuals' are not great leaders phase 1 can be a huge challenge, convincing people of the need for change is much harder.

What's needed is frank discussions of potentially unpleasant facts about the business arena – "make the status quo seem more dangerous than launching into the unknown", create huge pressures.

When the urgency rate is not pumped up enough, the transformation process cannot succeed, and the long-term future of the organisation is put in jeopardy.

The Urgency rate: 75% of a company's management is honestly convinced that business as usual is totally unacceptable. Anything less can produce very serious problems later on in the process.

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